Educational Services Commission of New Jersey

NJ State Approved Co-op #65MCESCCPS

TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30

MANUFACTURER: BIBEAU BODIES

Bristol Donald Co Inc, 50 Roanoke Avenue, Newark, NJ 07105 All New Jersey Counties Served

OPTIONS

| | | BASE UNIT PRICE | PRICE | PARTS PRICE | UNLISTED OPTIONAL | FREIGHT CHARGE - | | INSTALLATION CHARGE |
|-----------------|---------------------------------|-----------------|------------|-------------|---------------------|------------------|----------------------------|---------------------|
| MODEL | <u>DESCRIPTION</u> | DISCOUNT % | DISCOUNT % | DISCOUNT % | EQUIPMENT MARK UP % | SKID SHIP | FREIGHT CHARGE - DRIVEAWAY | PER HOUR |
| BMT450-S1464860 | HD Steel body, 14'6"x 48" x 60" | 27% | 27% | N/A | 20% | \$500.00 | N/A | N/A |
| MSHD1002436 | MSHD 10' x 24" x 36" | 27% | 27% | N/A | 20% | \$500.00 | N/A | N/A |

DELIVERY CHARGES BY COUNTY

| \$800.00 | Atlantic | \$800.00 | Gloucester | \$800.00 | Ocean |
|----------|------------|----------|------------|----------|----------|
| \$325.00 | Bergen | \$300.00 | Hudson | \$375.00 | Passaic |
| \$800.00 | Burlington | \$500.00 | Hunterdon | \$800.00 | Salem |
| \$800.00 | Camden | \$500.00 | Mercer | \$400.00 | Somerset |
| \$800.00 | Cape May | \$400.00 | Middlesex | \$450.00 | Sussex |
| \$800.00 | Cumberland | \$650.00 | Monmouth | \$300.00 | Union |
| \$275.00 | Essex | \$350.00 | Morris | \$450.00 | Warren |

BUILD OUT TIME ESTIMATE: 150 TO 225 DAYS